

Trading

Beginner's Seminar

**A Journey to Discover Powerful
Trading Strategies**

Trade for a Living, Invest for Life

Part 1 – Introductions and Fundamentals

Objectives

- ✓ Get familiar with market types and it's regulations
- ✓ Know the differences, pro's and con's between fundamental and technical analysis
- ✓ Know how to chart a security, how to plot indicators and identify the stage of a security (down, up or sideways)

Introduction

- ✓ The Market
 - What really is the Market?
 - Stock and OTC Markets
 - Bolsa Mexicana de Valores (BMV)vs. New York Stock Exchange (NYSE)
- ✓ Type of Markets and regulations
 - Stocks, Options, Futures, Indexes, ETF's, Forex, ...

Trading Basics

- ✓ Fundamental vs. Technical Analysis
- ✓ Bull and Bear Markets
- ✓ Price Bars
 - American vs. Japanese bars (OHLC vs. Candlesticks)
- ✓ Time Periods
- ✓ Moving Averages
- ✓ The Trend is your friend!
- ✓ Foundation
 - Uptrend, Downtrend and Sideways
 - Support and Resistance
- ✓ Charting Software

What type of Trader am I?

- ✓ Wealth Style: Core and Swing Trading
- ✓ Income Style: Intraday Trading

Brokers...our friends or foes?

- ✓ How to select a Broker

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Part 2 – Technical Analysis and Introduction to Trading Plan

Objectives

- ✓ Know what kind of trading indicators and how each one can help me in a trade
- ✓ Know how money management helps me to avoid drowns downs and how to manage risk
- ✓ Know some trading tactics and the most common pitfalls

Technical Analysis

- ✓ Learning the most important events with Candlesticks
- ✓ Exponential Moving Average, MACD, RSI, CCI, Bollinger Bands, Stochastic, Williams %R
- ✓ Fibonacci and Parabolic SAR

Introduction to a Trading Plan

- ✓ What is a Trading Plan?
- ✓ Why do I need a Trading Plan?
- ✓ Basic components of a Trading Plan

Money Management

- ✓ What is Money Management?
- ✓ Proven Money Management Techniques

Trading Psychology

- ✓ Skills you Do Need
- ✓ Skills you Don't Need

Trading Methodology

- ✓ Stock Screening
- ✓ Watch List
- ✓ Trading Strategies

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Part 3 – Core and Swing Trading Tactics

Objectives

- ✓ Deep understanding of Trading Strategies
- ✓ Practice, practice and more practice!!!... *"Success is a journey, not a destination."*

Review of Candlesticks more Important Events

Bottoming Signs

Reversal Signs

Core Trading Strategies

- ✓ Buy and Sell Setup, 20ma Setup, Buy and Sell Climactic Setups

Trading Rules

- ✓ Trailing Stop Methods
- ✓ Fine Tuning our Money Management

Core Trading Exercises

- ✓ ROST, ERTS, CX and TEVA (examples subject to change accordingly to recent market behavior)

Swing Trading Strategies

- ✓ Buy and Sell Setup, 20ma Setup, Buy and Sell Climactic Setups

Swing Trading Exercises

- ✓ ERTS, ADBE, SQNM AND BECN (examples subject to change accordingly to recent market behavior)

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Part 4 – Learning Trading Tactics from the Experts

Objectives

- ✓ Deep understanding of Trading Strategies from Cynthia Kase and Bill Williams
- ✓ Practice, practice and more practice!!!... *"Success is a journey, not a destination."*

Cynthia Kase Trading Tactics

- ✓ Background
- ✓ Permissioning Screen, Adaptive Stops, KaseCD and PeakOscillator
- ✓ Putting all Together
- ✓ Examples

Bill Williams Trading Tactics – Trading Chaos

- ✓ Background
- ✓ Dimensions
- ✓ Putting all Together
- ✓ Examples

Metastock Crash Course

- ✓ Plotting Indicators
- ✓ How to take advantage of Metastock experts

NinjaTrader Crash Course

- ✓ Plotting Indicators

ProRealTime Crash Course

- ✓ How to use it to perform stock screening

Trading the IPC and other Mexican Stocks

- ✓ A technical analysis of IPC current conditions
- ✓ Making buy/sell decisions from technical analysis for the IPC
- ✓ Building my own IPC *"Expert"*

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Part 5 – Trading Plan and Mental Fitness for Traders

Objectives

- ✓ Deep understanding of a Trading Plan
- ✓ Be aware and knowledgeable of key aspects to a successful trading for a living
- ✓ Knowing myself....am I my friend or my worst enemy to trade?

Trading Plan – Full Components

- ✓ The Trading Pyramid
- ✓ Building my own Trading Plant

Mental Fitness for Traders

- ✓ Dealing with yourself

How to Choose a Trading System

- ✓ Key Elements of Criteria

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- ✓ Final Advice and Thoughts

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The Seminar includes a CD with the following Trading Material

Trading Chart Program

- ✓ 30 day trail of Metastock v10 EOD with data to practice

Trading eBooks

- ✓ Must Read
 - The New Market Wizards - Jack Schwager
 - Come Into My Trading Room - A Complete Guide To Trading - Elder Alexander
 - Trading for a Living – Elder Alexander
 - Stock Markets Wizards - Jack Schwager
 - Reminiscences of a Stock Operator – Edwin LeFevre
 - Secrets Of Millionaire Traders vol. 1 and 2
 - ...
- ✓ Stocks and Futures
 - Swing Trading Using Candlestick charting with Pivot Point – John L Person
 - Street Smarts - Connors, Larry & Raschke, Linda Bradford
 - Trading Chaos - Bill Williams
 - Trading With The Odds - Cynthia A Kase
 - Trading Es And Nq Futures - Borsellino Lewis 2001
 - ...
- ✓ Forex
 - Amazing Forex System – Robert Borowski
 - Forex Scalping – Rapid Forex – Robert Borowski
 - Surefire Forex Trading – Mark McRae
 - The Day Trade Forex System – Erol Bortunece and Cynthia Macy
 - Forex Intraday Pivots Trading System - Peter Bain and Dr. Brent Strouse
 - ...
- ✓ Options
 - How I Trade Options - Najarian
 - Options Essential Concepts and Trading Strategies – Irwin
 - Coulda, Woulda, Shoulda – Charles M. Cottle
 - ...

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Seminar Presentation

“In this seminar you will learn the trading foundations to make consistent profits regardless of market conditions. I’m confident that you will walk out of this seminar with a new concept of the market and at the same time with practical and easy tools you can apply and execute after the very first class and improve you trading immediately.”

Attendees Will Learn

- ✓ How to generate constant cash flow by understanding market patterns and timing.
- ✓ How you can avoid being paralyzed with fear and feel secure in your own ability to profit even when the sky is in its darkest hour.
- ✓ How to react to the changing economic environment and why trading is a good business.

Who Should Attend

- ✓ New and current traders and investors who want proven trading methods to success as a trader.
- ✓ Anyone looking to supplement their income, replace a lost income, or to hedge against recession or inflation.

The length of the seminar is 40 hours.

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